

Message Text

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PAGE 01 GENEVA 08104 261206Z
ACTION STR-02

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FM USMISSION GENEVA
TO SECSTATE WASHDC IMMEDIATE 0125

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USMTN

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STR ACTION PASS ELECTRONICALLY FOR AMBASSADOR WOLFF AND
KELLY

E.O. 11652: N.A
TAGS: ETRD, MTN
SUBJECT: RECONCILING U.S. PRODUCT SECTOR OBJECTIVES
AND REQUEST/OFFERS

REF: STATE 124973

1. MTN DEL ASSUMES THE REVISED U.S. OFFER LIST (REFTEL)
WILL BE PRECEDED OR ACCOMPANIED BY A REVISED REQUEST LIST
THAT REFLECTS THE REVISED PRIORITIES IN THE TPSC SECTOR
PAPERS AND THE LATEST GROUP OF ISAC CONTRIBUTIONS.
AS EXPECTED, SEVERAL ISAC'S WILL WANT REVIEWS AND
MODIFICATIONS IN SECTORS OBJECTIVE PAPERS FOLLOWING
THEIR DISCUSSIONS IN GENEVA. ALSO, THEY NOW ARE IN
BETTER POSITION TO COMMENT SPECIFICALLY ON DETAILED
PRIORITIES THAT ARE EXTREMELY VALUABLE TO US IN THE
CLOSING STAGES OF NEGOTIATION DURING THE GIVE AND TAKE
OF WORKING OUT FINAL ARRANGEMENTS.

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2. SINCE THERE APPEARS TO BE A NUMBER OF IMPORTANT
GAPS AND VARIANCES, THE RECONCILIATION OF OUR REQUEST/
OFFERS, THE RECENT TPSC PAPERS, AND THE CURRENT INPUTS
FROM OUR ADVISORS REPRESENTS A CRITICAL UPDATING STEP
IN OUR INSTRUCTIONS. IT IS HARD FROM HERE TO ASSESS
THE MAGNITUDE OF THE UPDATING NECESSARY BUT HERE ARE
TWO ILLUSTRATIONS OF THE NEED FROM A SPOT CHECK OF

JUST A FEW PRODUCT SECTORS IN RELATION TO OUR JAPANESE
NEGOTIATIONS: (A) THERE ARE TWELVE 7-DIGIT U.S.
"CRITICAL OBJECTIVE ITEMS" IN THE TPSC PAPER ON ISAC 21
(PHOTOGRAPHIC EQUIPMENT) THAT ARE NOT INCLUDED IN THE
LIST OF 500 TARIFF-LINE ITEM IMPROVEMENTS WE GAVE TO
JAPAN ON MARCH 23, AND (B) ISAC 16 (OFFICE AND
COMPUTING EQUIPMENT) GAVE US A MEMO ON MONDAY SUGGESTING
FIFTEEN 7-DIGIT ITEMS OF PRIORITY INTEREST IN JAPAN
THAT ARE NEITHER IN THE TPSC SECTOR OBJECTIVE PAPER
NOR ON THE LIST OF 500 ITEMS WE GAVE TO JAPAN ON
MARCH 23.

3. RECOGNIZING, THEREFORE, THAT OUR INSTRUCTIONS
CANNOT BE FULLY COHERENT AND COMPLETE UNTIL THE
REVISIONS AND RECONCILIATIONS ARE RECEIVED FROM
WASHINGTON, MTN DEL IS PROCEEDING AS BEST WE CAN WITH
OUR BILATERAL DISCUSSIONS, IMPROVISING FROM ALL THREE
OF THESE SOURCES (E.G., U.S. REQUEST/OFFERS, RECENT
TPSC SECTOR PAPERS AND ISAC LISTINGS OF PRIORITIES)
TO EXPLORE POSSIBILITIES AND TO REFLECT INFORMALLY
U.S. INTERESTS. MCDONALD

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